



Managing Your Career Today & Tomorrow & The Day After That

New York - Boston - London

www.meyerpartnership.com

Are You Well Positioned?

Yes

No

Are You at Risk in Your Job?

Yes

No

Ensure Success at Work!

- Hire the right people, onboard them well
 - Full time, part time, interim, project work
- Provide flexibility and support to your teams
- Take an honest assessment of diversity
- Help your team upskill/differentiate/learn something new
- Use metrics to define their/your value & contribution

Ensure Your Success!

- First & foremost: Be a top performer, achieve all your metrics
- Be strategic about your career
 - What do you want?
 - What do you need to do to achieve this?
 - Who can help you achieve this?
 - Find an influential sponsor
 - Find a small & powerful number of official/unofficial mentors
- What skills will your firm need in 2021+?
- Do you have those skills?
- Honest self-assessment
- Network all the time

Be Strategic

- What do you do best?
- Network all the time
 - Offer something first, make it about them
 - Identify a variety of people to network with
- Get noticed
 - Publish something/Speak Somewhere
 - Connect others
 - Volunteer your time

Tips for Managing Your Career

1. Keep your skills current & outperform your peers
2. Learn how to use technology
3. Understand your soft skills, learn a new one
4. Enhance your presentation skills, especially online video skills
5. Build your network (use the phone/email & have a metric)
6. Pay close attention to your LinkedIn profile
7. Attend conferences and collect people
8. Join professional organizations
9. Be global (learn a language; take an overseas assignment)
10. Serve on a not-for-profit and/or for-profit Board
11. Lead a committee of a professional affiliation
12. Be a speaker/panelist or moderator once a year
13. Volunteer for something you believe in
14. Learn to negotiate well
15. Be the teacher – the expert
16. Give thanks where thanks is due and acknowledge others
17. Learn how to tell a story

Tips for Managing Your Career

“If you want to continue to thrive in your career or a new one, the best advice would be to work on your soft skills while taking initiative to become fully tech literate and develop specialist skills where possible.”

-Forbes